## Justwealth: The "ABCs"



\*Best Overall Robo-Advisor

A. Who is Justwealth: An innovative online portfolio manager "aka" robo-advisor.

- Justwealth's mission is to bring justice to overcharged and underserved Canadian investors
- Justwealth was launched in 2016 and is registered in all 10 Canadian provinces and the Yukon Territories
- ✓ Justwealth's seasoned management team averages 20+ years industry experience and has managed **tens of billions** of dollars
- Justwealth's 80+ innovative portfolios include Growth portfolios, Income portfolios, ESG, US\$ and Tax-Efficient portfolios
- Impact on the Client: Justwealth has more options to properly align your investment objectives with our portfolios

Versatile and robust suite of ETF portfolios allows Justwealth to service a wide breadth of investor needs

|                                   | <b>✓</b> Justwealth **   |
|-----------------------------------|--|
| Average Client Size               | > \$125,000  |
| Range of Client Size              | \$5,000 - \$10 Million+  |
| Average Number of Client Accounts | ~2 per client  |
| Average Client Age                | ~45 Years Old  |
| Range of Client Ages              | 18 - 80+ years old   |
| Key Account Types                 | FHSA, RRSP/RRIF, TFSA,<br>Non-Registered, LIF/LIRA,<br>RESP/RDSP |
| Client Geography                  | Canada-wide<br>All 10 provinces + Yukon                          |





Complete investment questionnaire & our sophisticated selection tool recommends a portfolio

2

Complete Personal Information Worksheet and e-sign application to open your account(s)

3

Your Justwealth Personal Portfolio Manager finalizes & implements your investment strategy

C. Our Offer to You: Low-cost, sophisticated investing.

Justwealth Total Fee:

**1.25**%\*

Typical Mutual Fund Fee:

2.00%\*\*

\*Source: Justwealth. Includes Justwealth Management Fee (0.40%) + Hub / Zavitz Referral Fee (0.65%) + Typical Justwealth Portfolio MER (0.20%) resulting in an all-in fee of 1.25%.

Illustrative
Impact of
0.75%
Extra Fees
on a
\$100,000
Portfolio





Wealth with Mutual Fund



Potential Wealth with Justwealth

 $Note: Illustrative \ growth \ example \ assumes \ a \ \$100,000 \ non-taxable \ account \ with \ a \ 6\% \ return \ and \ a \ \$5,000 \ annual \ contribution.$ 

## Get Started at: justwealth.com/justinezavitz

Contact Your Trusted Advisor Today!  $\textbf{Justine Zavitz}_{\texttt{CFP},\texttt{CLU},\texttt{CHS},\texttt{GBA}}$ 

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<sup>\*\*</sup>Source: Ontario Securities Commission - https://www.getsmarteraboutmoney.ca/learningpath/mutual-funds-segregated-funds/mutual-fund-fees/