## Justwealth: The "A,B,Cs"



\*Best Overall Robo-Advisor

- A. Who is Justwealth: An innovative online portfolio manager "aka" robo-advisor.
- ✓ Justwealth's mission is to bring justice to overcharged and underserved Canadian investors
- Justwealth was launched in 2016 and is registered in all 10 Canadian provinces
- Justwealth's seasoned management team averages 20+ years industry experience and has managed tens of billions of dollars
- Ustwealth's **70+ innovative portfolios** include Tax-Efficient portfolios for non-registered accounts and Target Date RESPs
- Impact on the Client: Justwealth has more options to properly align your investment objectives with our portfolios

Our versatile and robust suite of ETF portfolios allows us to service a wide breadth of investor needs

	✓ Justwealth
Average Client Size	>\$125,000
Range of Client Sizes	\$5,000 to \$1 Million +
Average Number of Client Accounts	~2 per Client
Average Client Age	~45 Years Old
Range of Client Ages	18 to 80+ years Old
Key Account Types	FHSA, LIF, LIRA, RESP, RRIF, RRSP, Spousal RRSP, TFSA, Non-Registered
Client Geography	Across Canada (all 10 provinces)





Complete investment questionnaire & our sophisticated selection tool recommends a portfolio

2

Complete personal Information worksheet to open your account Your Justwealth Personal Portfolio Manager finalizes & implements your investment

C. Our Offer to You: Low-cost, sophisticated investing.

Justwealth
Total Fee:

**1.60**%

Typical Mutual Fund Fee:

strategy

2.20%\*\*

\*Source: Justwealth. Includes Justwealth Management Fee (0.40%) + Illustrative Still Water Financial Referral Fee (1.00%) + Typical Justwealth Portfolio MER (0.20%) resulting in an all-in fee of 1.60%. Actual Still Water Financial Referral Fee is based on approximate tiers of 1.00% on the first \$1 million of AUM, 0.50% on AUM from \$1 million to \$5 million and 0.25% on AUM over \$5 million.

Illustrative
Impact of
0.60%
Extra Fees on
\$100,000



Note: Illustrative growth example assumes a \$100,000 non-taxable account with a 6% return and a \$5,000 annual contribution.

## Get Started at: justwealth.com/stillfp

Contact Your Trusted Advisor Today!

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<sup>\*\*</sup>Source: Investor Economics and Strategic Insight: The Investment Funds Institute of Canada May 2015