Justwealth: The "A,B,Cs"



*One of Canada's Top 50 Fintech Companies

- **A. Who is Justwealth:** An innovative online portfolio manager "aka" robo-advisor.
- Justwealth's mission is to bring justice to overcharged and underserved Canadian investors
- Justwealth was launched in 2016 and is registered in all 10 Canadian provinces
- Justwealth's seasoned management team averages 15+ years industry experience and has managed tens of billions of dollars
- Justwealth's 60+ innovative portfolios include Tax-Efficient portfolios for non-registered accounts and Target Date RESPs.
- Impact on the Client: Justwealth has more options to properly align your investment objectives with our portfolios

B. How Does it Work: Convenient and easy online sign-up!



Investment Questionnaire

Complete an Investment Questionnaire that captures your goals and risk tolerance



Personal Information

Complete a Personal Information Worksheet to tell us about yourself



Investment & Monitoring

Our sophisticated selection tool recommends your portfolio and your Personal Portfolio Manager implements your investment strategy

*Digital Finance Institute, 2019



C. Our Offer to You: Low-cost, sophisticated investing.



Justwealth Total Fee: 1.60%*

Typical Mutual Fund Fee:

 $\overline{\mathbf{2.20}\%^{**}}$

Impact of 0.60% Extra Fees on \$100,000



Note: Illustrative growth example assumes a \$100,000 non-taxable account with a 6% return and a \$5,000 annual contribution.

Get Started at: justwealth.com/crossroads

Contact Your Trusted Advisor Today!



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^{*}Source: Justwealth. Includes Justwealth Management Fee (0.40%) + Cross Roads Referral Fee (1.00%) + Typical Justwealth Portfolio MER (0.20%) resulting in an all-in fee of 1.60%.

^{**}Source: Investor Economics and Strategic Insight: The Investment Funds Institute of Canada May 2015.