## Justwealth: The "A,B,Cs"



\*One of Canada's Leading Portfolio Managers

- **A. Who is Justwealth:** An innovative online portfolio manager "aka" robo-advisor.
- Justwealth's mission is to bring justice to overcharged and underserved Canadian investors
- ✓ Justwealth was launched in 2016 and is registered in all 10 Canadian provinces
- Ustwealth's seasoned management team averages 15+ years industry experience and has manged **tens of billions** of dollars
- Justwealth's 60+ innovative portfolios include Tax-Efficient portfolios for non-registered accounts and Target Date RESPs
- Impact on the Client: Justwealth has more options to properly align your investment objectives with our portfolios

#### B. How Does it Work: Convenient and easy online sign-up!



#### **Investment Questionnaire**

Complete an Investment Questionnaire that captures your goals and risk tolerance



#### **Personal Information**

Complete a Personal Information Worksheet to tell us about yourself



#### **Investment & Monitoring**

Our sophisticated selection tool recommends your portfolio and your Personal Portfolio Manager implements your investment strategy

\*Wealth Professional Canada, 2019. James Gauthier, Chief Investment Officer, Justwealth.



#### C. Our Offer to You: Low-cost, sophisticated investing.

Discounted Justwealth
Management Fee:

+

Typical Justwealth
Portfolio Cost:

0.40%

0.20%

Justwealth Total Fee: 0.60%\*

Typical Mutual Fund Fee:

**2.20%**\*\*

Impact of 1.60% Extra Fees on \$100,000



Note: Illustrative growth example assumes a \$100,000 non-taxable account with a 6% return and a \$5,000 annual contribution.

### Get Started at: justwealth.com/springplans-karen

Contact Your Trusted Advisor Today!



# spring

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James Gauthier CFA, Chief Investment Officer
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<sup>\*</sup>Source: Justwealth. Includes Justwealth Management Fee (0.40%) + Typical Justwealth Portfolio MER (0.20%) resulting in an all-in fee of 0.60%.

<sup>\*\*</sup>Source: Investor Economics and Strategic Insight: The Investment Funds Institute of Canada May 2015.